



IR TOP SMART INVESTOR DAY

30th April 2020

EMIDIO ZORZELLA, CEO Antares Vision



OUR TECHNOLOGY, **YOUR SAFETY.**



MISSION

Leading the complete process of **protecting products** throughout their life-cycle, **Antares Vision** delivers the most comprehensive and scalable global solution in **Inspection Systems, Track & Trace** and **Smart Data Management**. Driven by **competence, energy** and **passion**, we have fun in providing **innovative technologies** and developing strong partnerships with our customers to co-create **added value**.

**LIVING TECHNOLOGY FOR A HEALTHIER
AND SAFER WORLD.**



PROTECTING PRODUCTS THROUGHOUT THEIR LIFE CYCLE



INSPECTION

Visual inspection systems and automatic machines to guarantee **integrity** and **conformity** of products, containers and packaging.



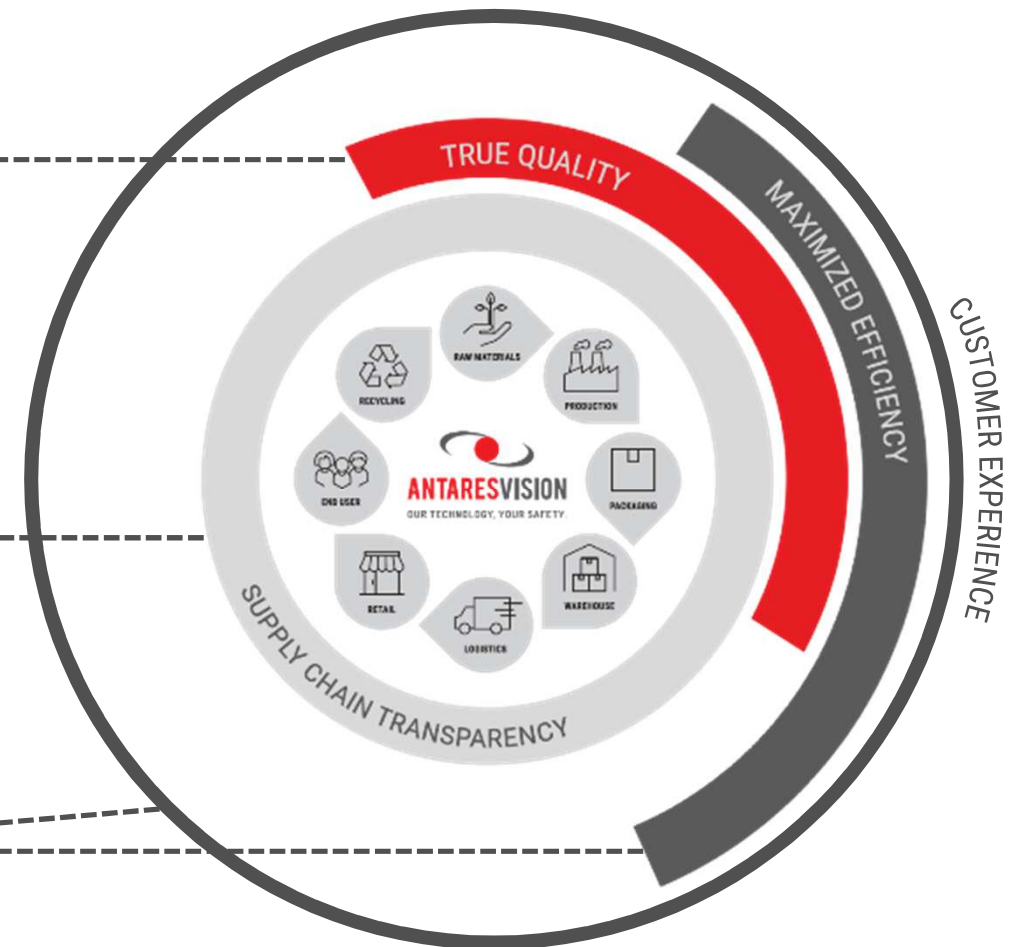
TRACK & TRACE

Traceability solutions to **identify** and **trace** products from the origin to the end user, at every stage of the **supply chain**.



SMART DATA MANAGEMENT

New **synergies** and added value through **data storage**, **data analytics** and **business intelligence**.



INSPECTION: QUALITY IS SMART

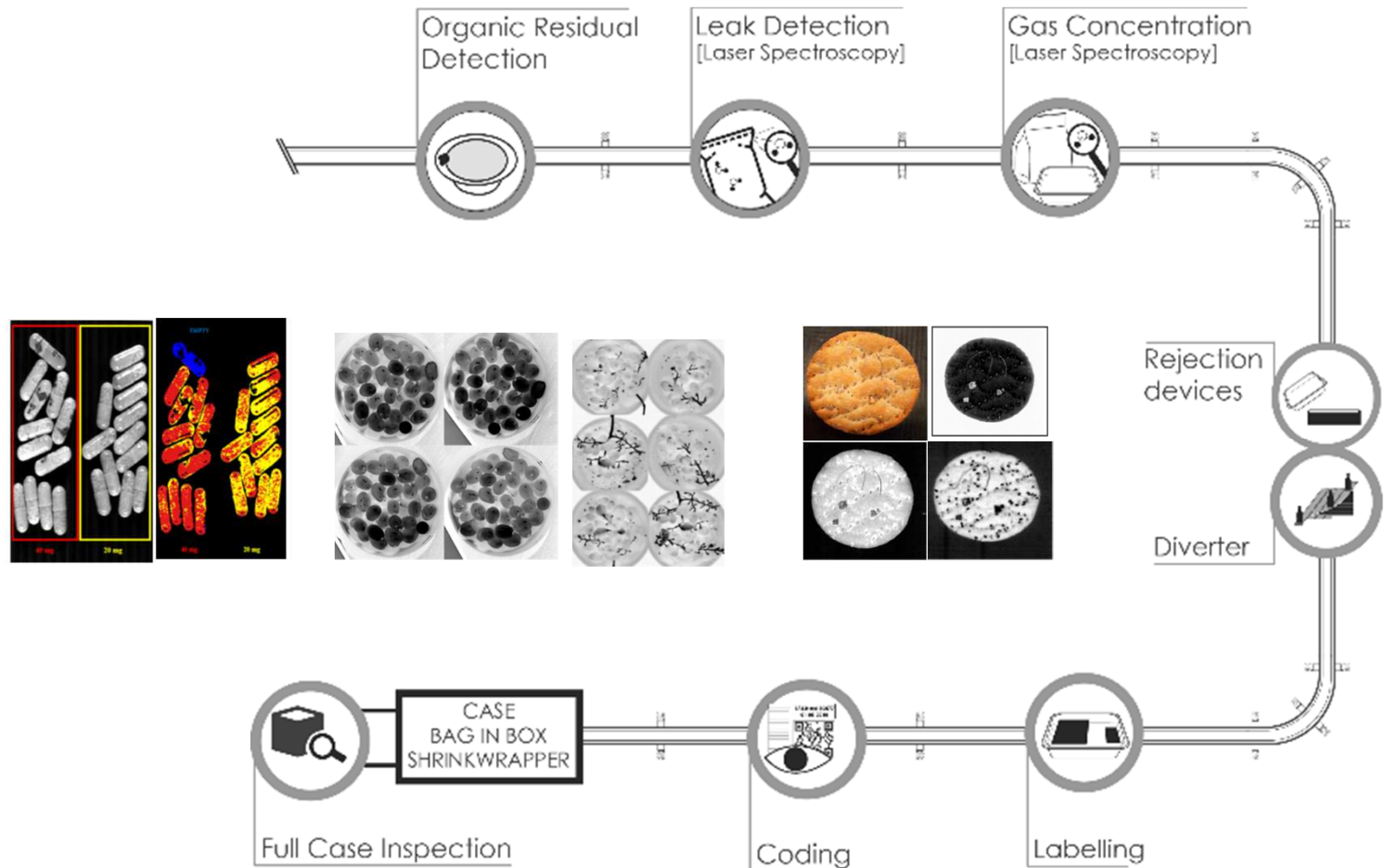
FULL QUALITY CONTROL TO GUARANTEE:

Product Integrity

- ✓ Material inspection
- ✓ Mix up prevention
- ✓ Container/ bottle inspection

Packaging Control

- ✓ Packaging material inspection
- ✓ Product orientation control
- ✓ Empty package inspection
- ✓ Seal inspection
- ✓ Label inspection
- ✓ Printing control



TRACK & TRACE: THE #1 TURNKEY SOLUTION



Governmental / Supply chain

Smart Data

Corporate Level 4

Smart Data

Production plant Level 3

T&T

Production line Level 2

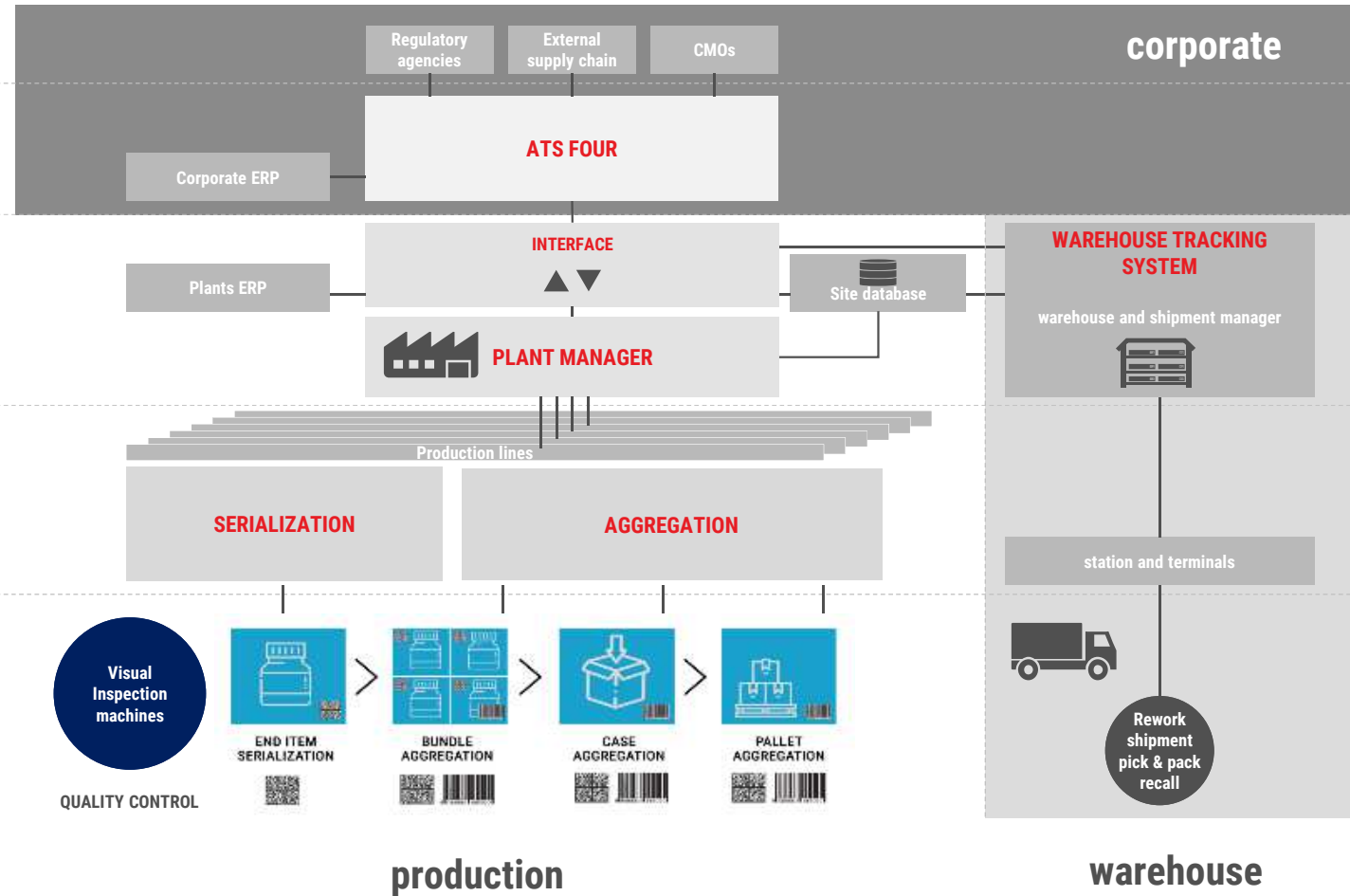
T&T

VI

Devices Level 1

T&T

VI

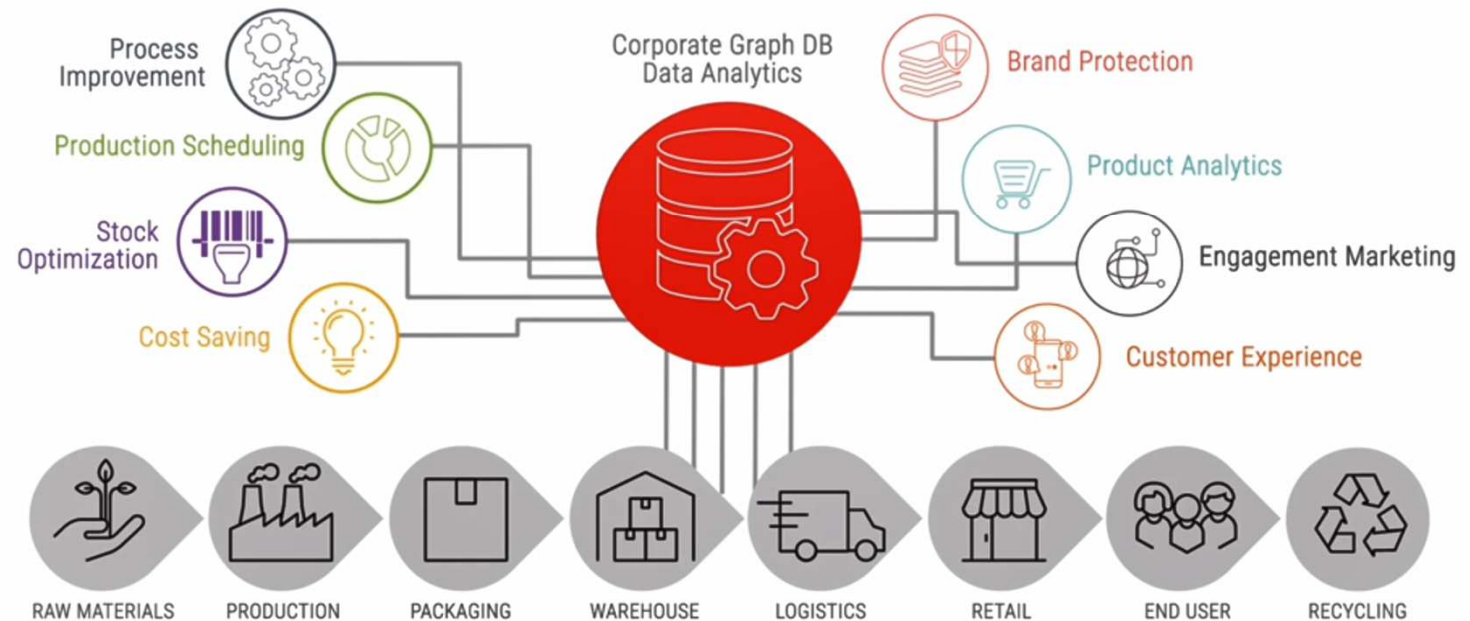


UNIQUE VALUE PROPOSITION

- Native born as both hardware and software solution provider
- Complete, scalable, flexible solution for all the scenario and stakeholders
- High powerful database to gather, store and exchange data.
- Software suite for compliance with worldwide traceability regulations

SMART DATA MANAGEMENT: THE POWER OF DATA

Smart Data Management



UNIQUE VALUE PROPOSITION

Data collection from each step of supply chain

Empowerment by artificial intelligence

Development of **business intelligence** and shared benefits for governments, industrial processes and all citizens



STRATEGIC DEVELOPMENT 2019



DISCOVER THE POWER OF TRUSTPARENCY



2019 Business Model

Technological Empowerment

Market Diversification

Internationalization

Track & Trace

Traceability
Serialization

Inspection

INSPECTION FOR QUALITY

Food
Beverage

Smart Data

TOOLS WITH A MIND

Artificial Intelligence Data Management

- AV Russia
- AV India
- AV APAC
- AV China
- FT System Spain, Mexico, UK

PHARMA

MEDICAL DEVICES

FOOD

BEVERAGE

COSMETICS

FASHION

APPROACHING COVID-19

CURRENT SITUATION

- ✓ **we are all impacted**, the year will not be 12 months but as if it were 9 months.
- ✓ in the short it was definitely a **slowdown** that for us resulted in postponement of orders and installations **but not cancellations**.
- ✓ We expect a **substantial acceleration** (as seems to be happening in China) once we begin to return to normality.

GOALS

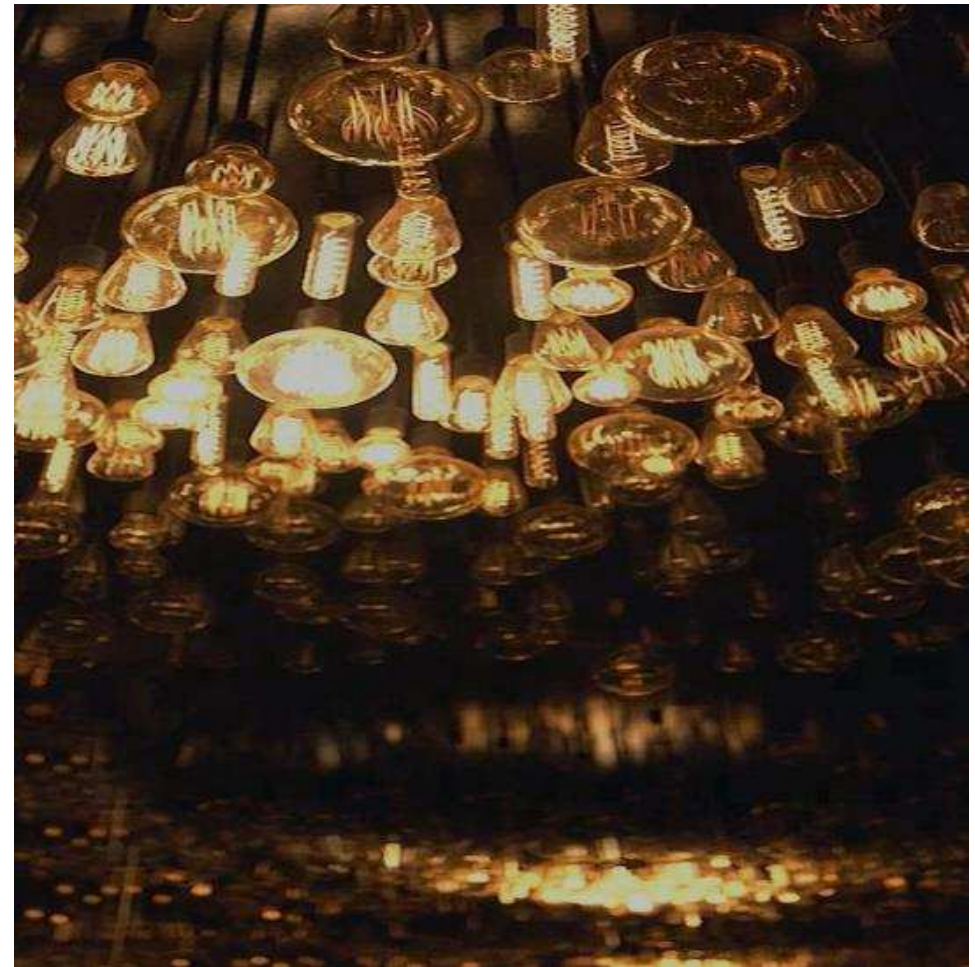
- ✓ Ensuring the **safety** of our team and our customers
- ✓ Keeping on the **business continuity**
- ✓ Continuing with care to keep a **constant, active and transparent communication**

ACTIONS IN PLACE

- **Smart working**
- **Production is working according to safety provisions**
- **#BeSafe**: full package about remote assistance and support for installation, maintenance, alarms.
- **Managing FAT and SAT by live streaming**
- **Digital Healthcare project**
 - Access control system to guarantee safety and compliance with the regulations introduced following the Covid19 emergency
 - Thermal camera for temperature detection
 - Cameras with neural algorithms for verifying the use of the protection mask
 - Counting people and checking compliance with safety distances

COVID-19: EVOLVING OPPORTUNITIES

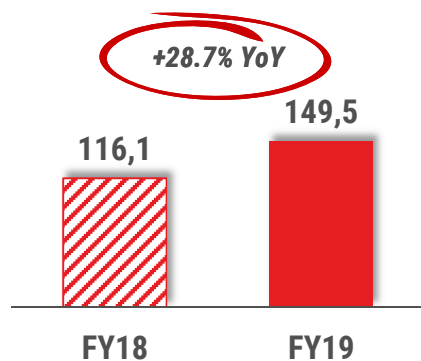
- ✓ **HEALTH** and **SAFETY** are in priority
- ✓ More **awareness and care** about what we consume to keep a healthy and safe lifestyle
- ✓ **Quality, Integrity, Authentication, Transparency** become part of the ongoing cultural approach
- ✓ **Technology mind-set** will be a strategic driver for shaping the future
- ✓ ***Our business could be accelerated from the new approach to life***



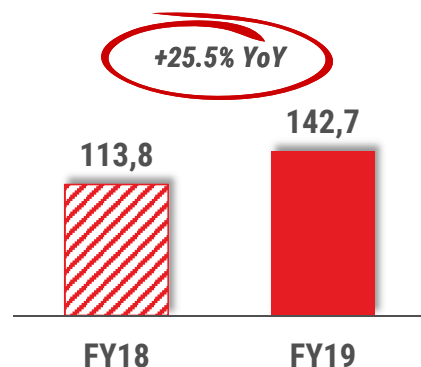
SNAPSHOT OF RESULTS WITH FTS 12 MONTHS IMPACT



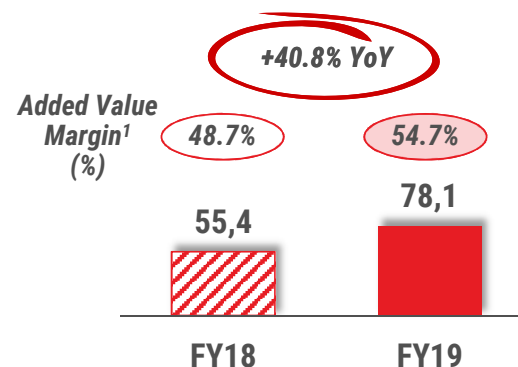
Value of Production (€m)



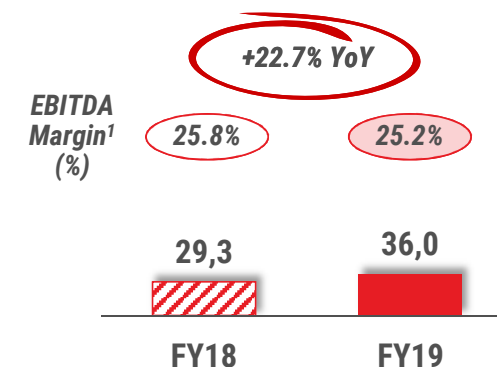
Revenues (€m)



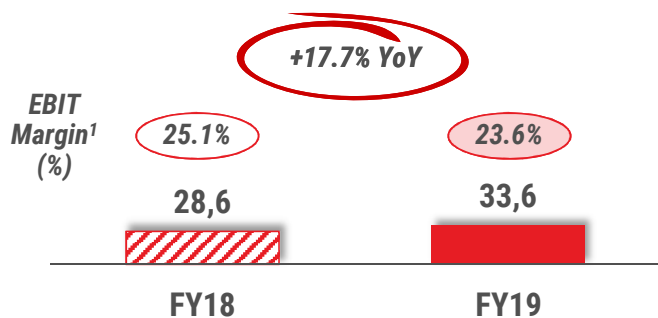
Added Value (€m)



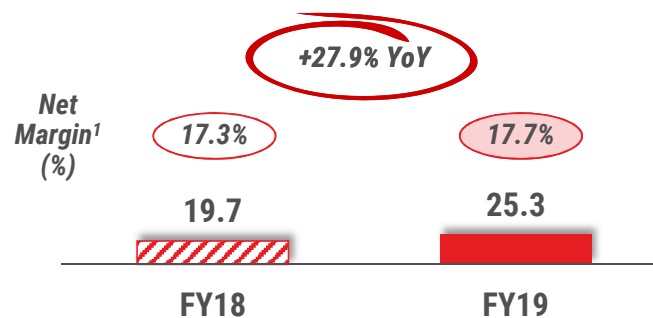
EBITDA (€m)



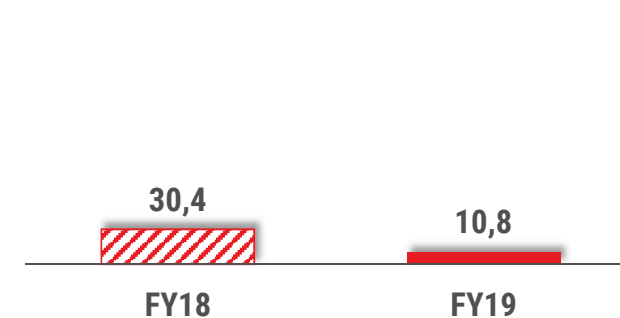
EBIT (€m)



Net Profit (€m)



Net Cash (€m)



Source: Antares Vision

Notes: IFRS accounting principles. FY19 figures including full-year FTS contribution

(1) Margin calculated on Revenues