

ANTARES VISION GROUP

Italian Sustainability Week

1 JULY 2021

ANTARES VISION GROUP TEAM PRESENTING TODAY



ALIOSCIA BERTO
CFO

27 Years
of Professional Experience

6 Years
at Antares Vision Group



ALESSANDRO BAJBADINO
INVESTOR RELATIONS MANAGER

25 Years
of Professional Experience

1 Years
at Antares Vision Group

AGENDA

- We are ONE
- ESG and Sustainability
- Antares Vision Group in brief

OUR VISION:

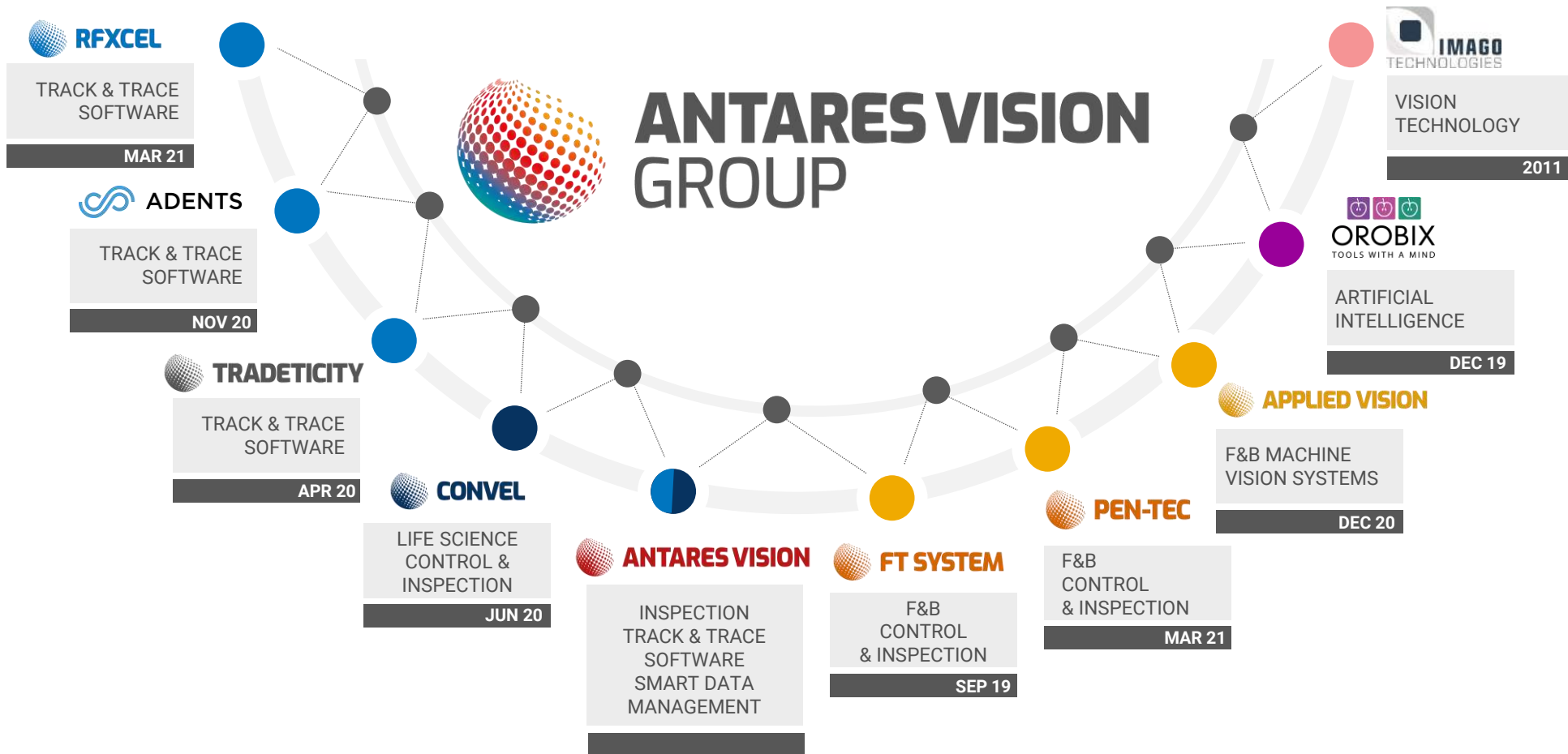
To be globally recognized as **innovation enabler** with the **power of technology**, to improve **quality of life**.

OUR MISSION:

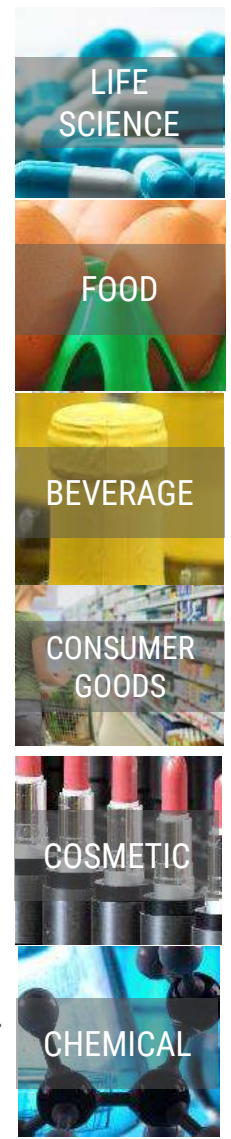
To accelerate **technology innovation and digitalization** by connecting **physical and digital world** with the **integrated value chain**, empowering our customers to protect **product, profit, people and planet**.



WE ARE ONE: CONNECTING TECHNOLOGY, TALENTS, EXPERTISE



- LEGENDA**
- TRACK & TRACE TECHNOLOGY
 - LIFE SCIENCE TECHNOLOGY
 - FOOD & BEVERAGE TECHNOLOGY
 - ARTIFICIAL INTELLIGENCE
 - EMBEDDED VISION

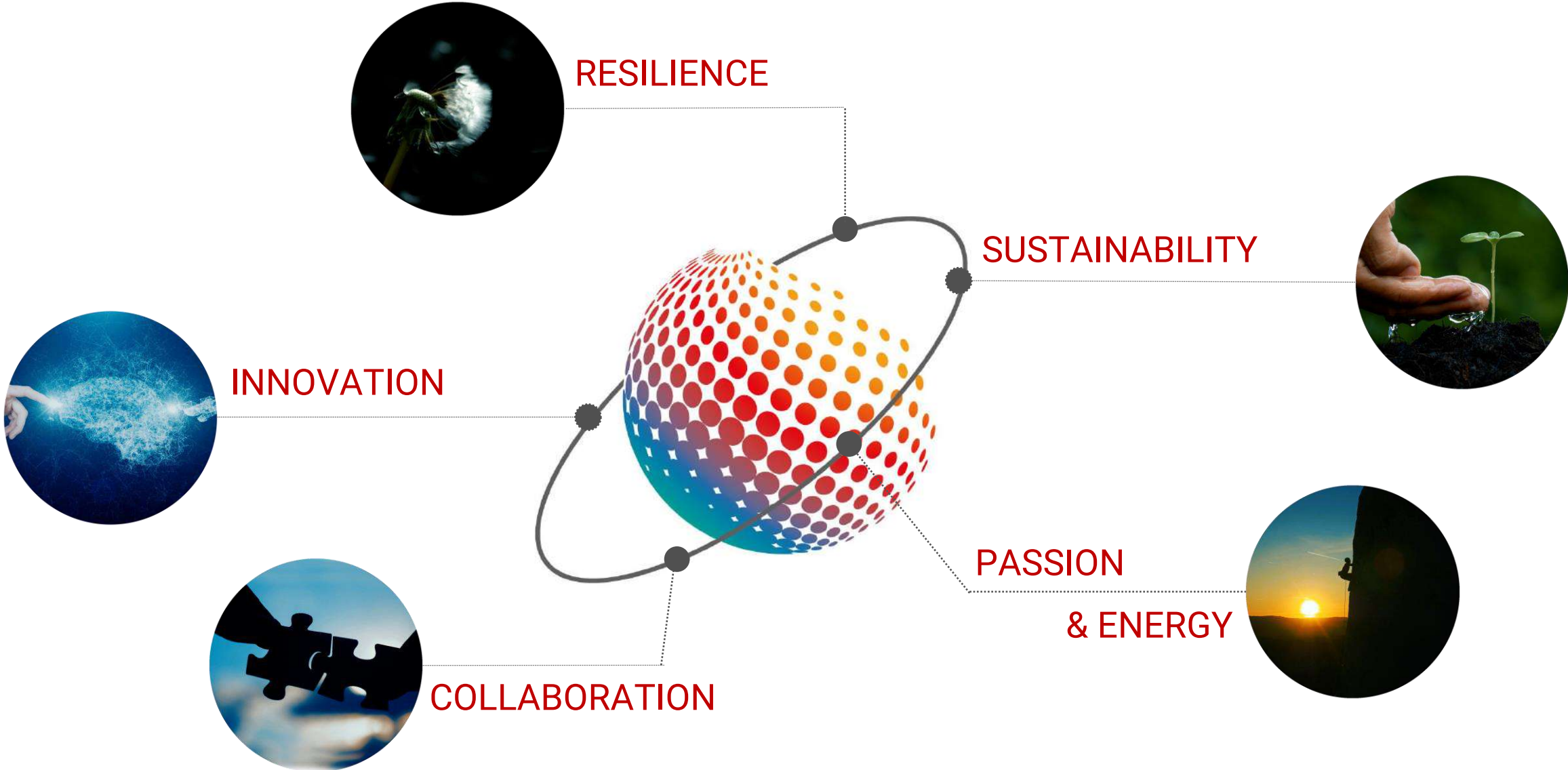


ACROSS INDUSTRIES

A large, dense crowd of people is gathered on a city street, likely during a festival or public event. The crowd is diverse in age and appearance, filling the street from the foreground into the distance. In the background, there are buildings, traffic lights, and some flags, including a large Italian flag. The overall atmosphere is busy and vibrant. Overlaid on the center of the image is the text "FROM SHARED VALUES".

FROM **SHARED VALUES**

OUR COMPANY CULTURE, OUR VALUES



PROTECTING PRODUCT, PROFIT, PEOPLE, PLANET



BUSINESS GROWTH

Digitalization of Supply Chain and Business Intelligence



BRAND PROTECTION

Regulatory Compliance and Product Authentication



USER EXPERIENCE

Augmented Information Consumer Engagement



QUALITY

Safety for Products, Packaging and Printing



SUSTAINABILITY

End To End Supply Chain Visibility Circular Economy



PROFIT

PEOPLE

PRODUCT

PLANET



ONE COMPREHENSIVE ECOSYSTEM OF VALUES

INSPECTION

Camera Based system

Visual Inspection for product and packaging

Smart Camera
Embedded Vision

Laser Spectroscopy

Absorbion Spectroscopy

Pressure/Vacuum measurement
Head Space Gas Analysis]
Leak detection [CCIT]
Laboratory Instruments

HIGH VOLTAGE

Leak detection [CCIT]
Laboratory Instruments

SENSOR BASED

Vacuum/Pressure Decay
Leak Detection
X-Ray and HF
CheckWeigh
Metal Detector
Event Based

TRACEABILITY

Serialization
Aggregation
Mobile Traceability
Real-time IOT



AUTHENTICATION

Visible and Invisible Tag
Serial Number Management
Visual Inspection Systems



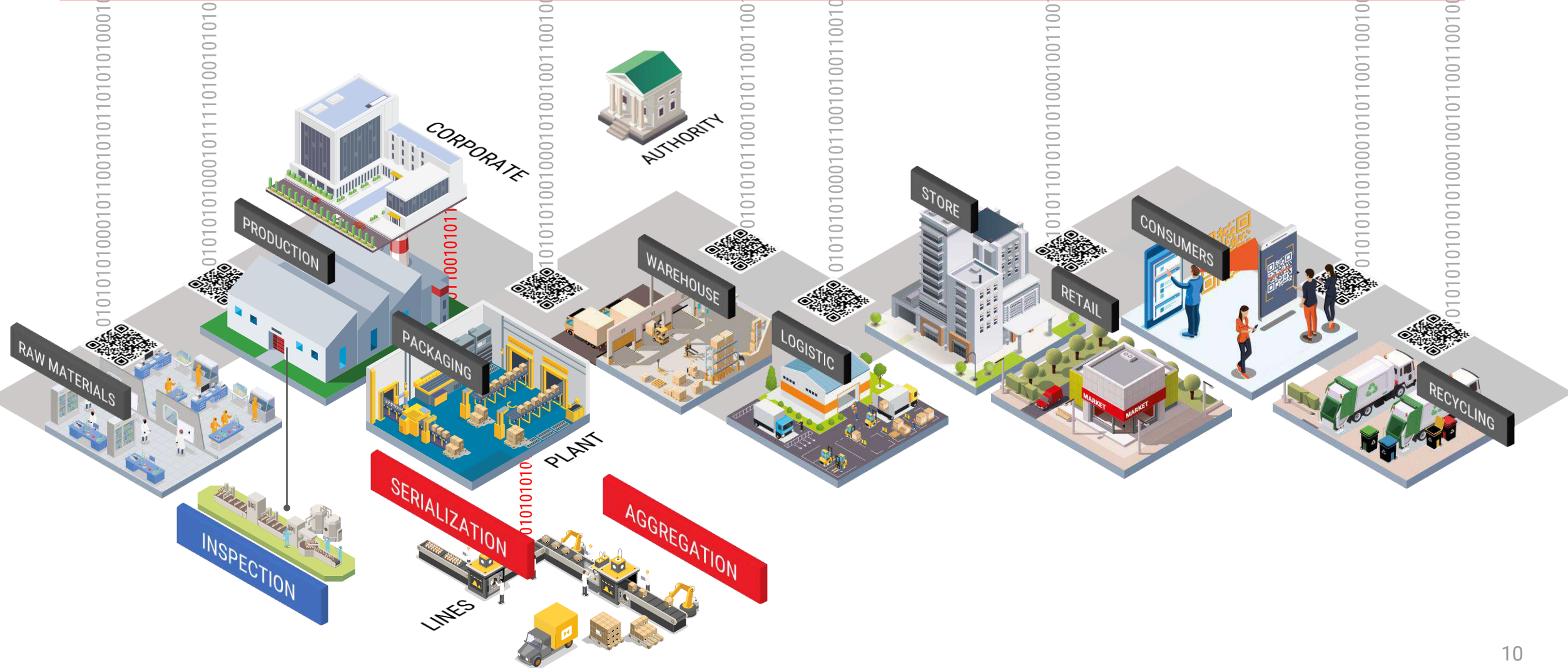
DATA MANAGEMENT

Business Intelligence
Data Analysis
Advanced Analytics
Artificial Intelligence
Blockchain
Big Data
Cloud Computing
Integrated Platforms



ONE ECOSYSTEM OF TECHNOLOGIES

CONNECTING PHYSICAL AND DIGITAL WORLD WITH INTEGRATED VALUE CHAIN



QUALITY AND INTEGRITY

DIGITAL IDENTITY

FROM PHYSICAL TO

1

DIGITAL

- **Inspection Technologies** for Product, Containers, Packaging and Printing
- **Traceability and Serialization, Aggregation Solutions,** hardware and Software
- **Data Collection** from physical processes

DIGITALIZATION

END-TO-END SUPPLY CHAIN

FROM DATA TO

2

INFORMATION

- **Data Orchestration**
- **Data Management** aimed to compliance with Regulations
- **Data Analysis** to improve efficiency and optimize processes [OEE+]

BUSINESS GROWTH

SUPPLY CHAIN ECOSYSTEM

FROM INFORMATION TO

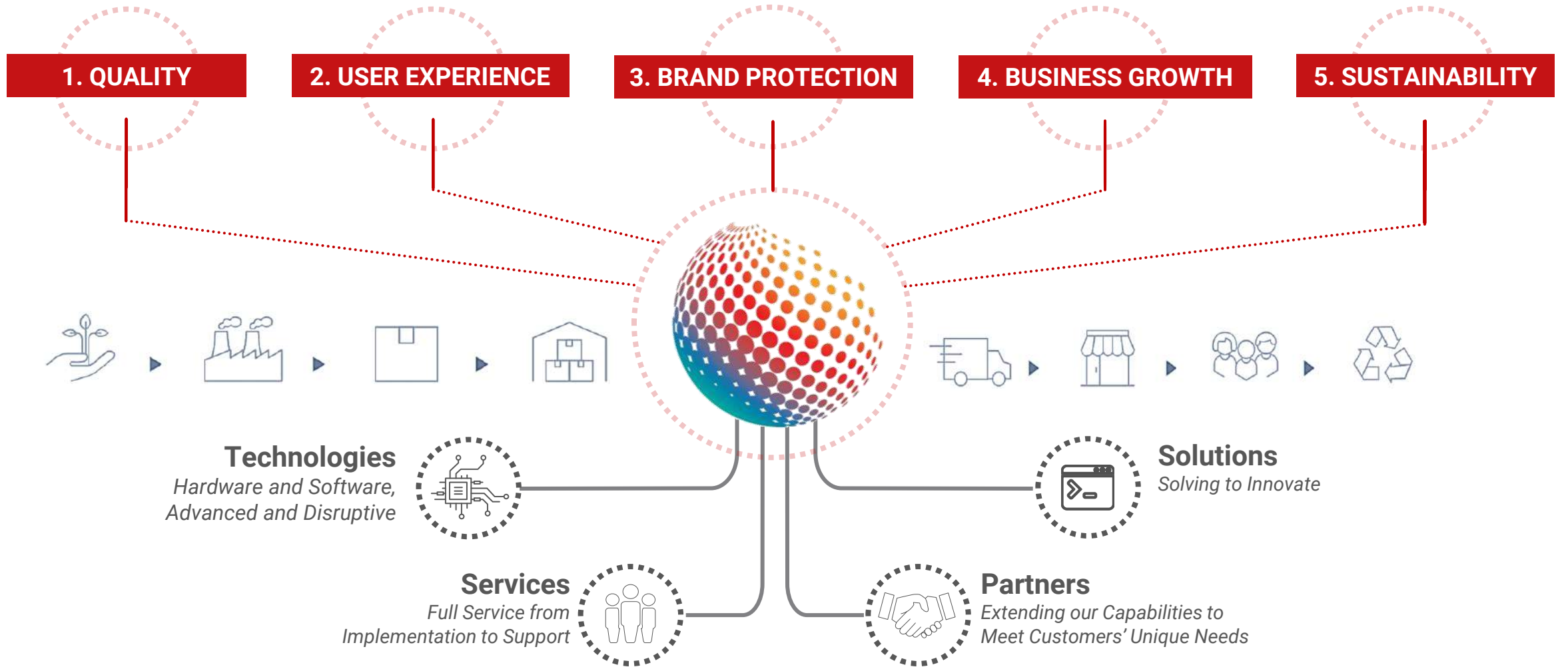
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VALUE

- **Integrated Data Ecosystem**
- **Business Intelligence**
- **AI Empowerment**
- **Blockchain, IoT & Cloud**



AVG ECOSYSTEM: THE POWER OF TRUSTPARENCY

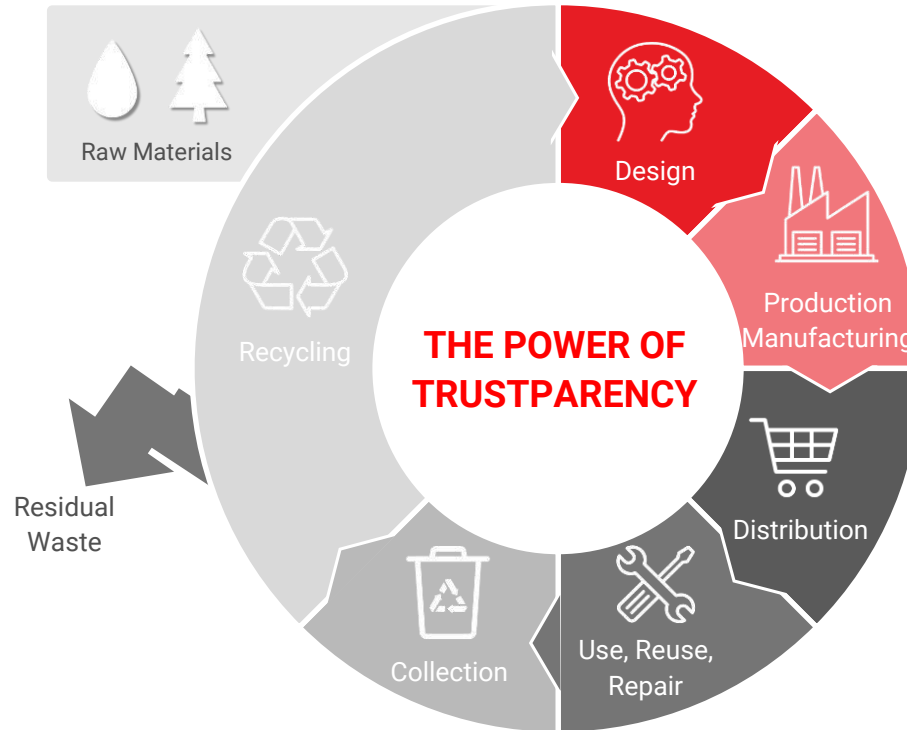


ESG AND SUSTAINABILITY




Part of Antares Vision DNA

SUPPLY CHAIN TRANSPARENCY

-  UNIQUE DIGITAL IDENTITY FOR EACH PRODUCT
-  PRODUCT LIFE-CYCLE MONITORING
-  TRACK & TRACE TO ENABLE TRANSPARENT SUPPLY CHAIN
-  ENVIRONMENTAL IMPACT EVALUATION



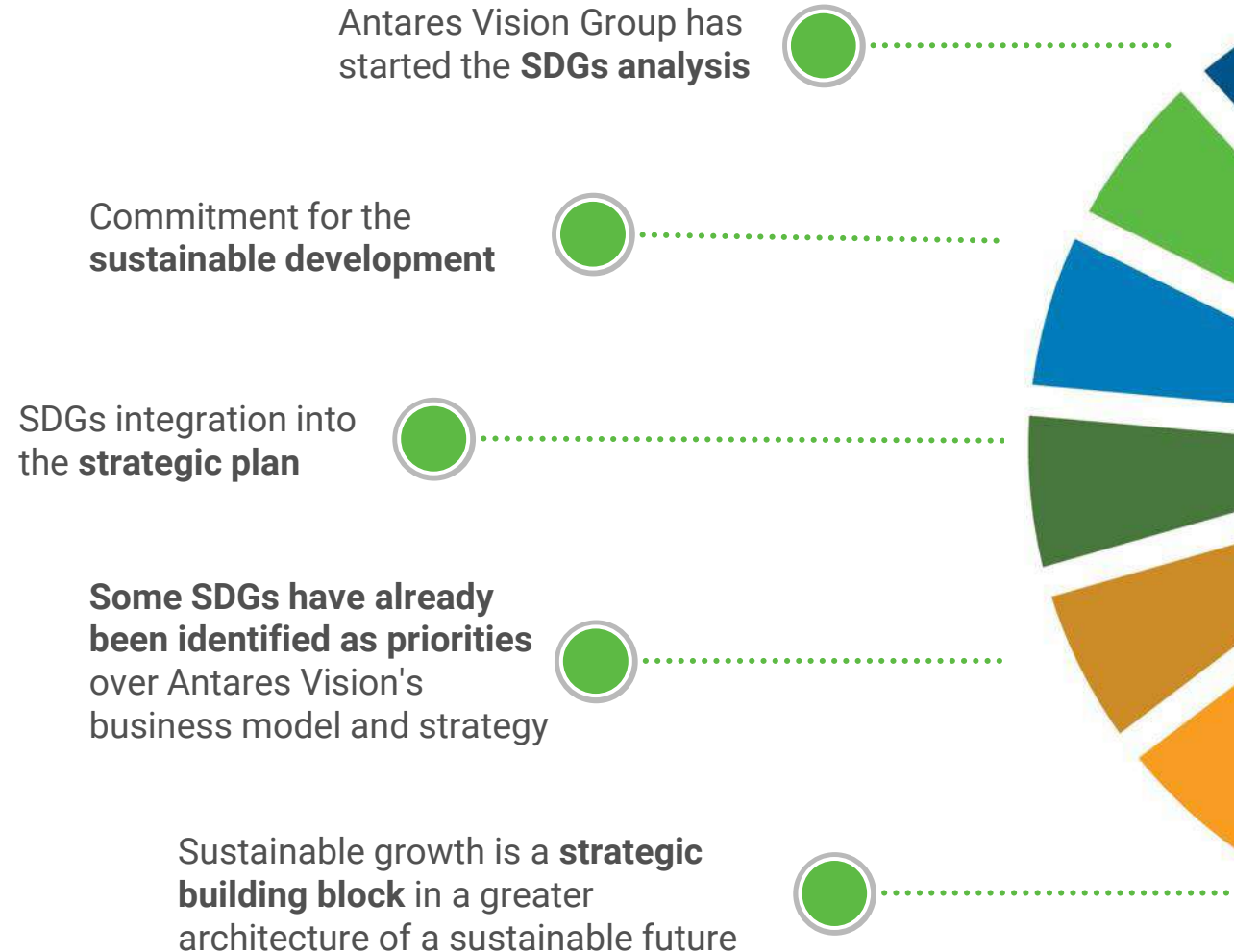
MANUFACTURING 4.0

-  ENERGY CONSUMPTION
-  CARBON FOOTPRINT
-  WASTE OPTIMIZATION
-  RECYCLING

THE **POWER OF TRUSTPARENCY** TO ENABLE SUPPLY CHAIN VISIBILITY AND CIRCULAR ECONOMY

ANTARES VISION GROUP AND SDGs: UN SUSTAINABLE DEVELOPMENT GOALS

<p>3 GOOD HEALTH AND WELL-BEING</p> 	<p>Ensure healthy lives and promote well being for all at all ages</p>
<p>9 INDUSTRY, INNOVATION AND INFRASTRUCTURE</p> 	<p>Build resilient infrastructure, promote inclusive and sustainable industrialization and foster innovation</p>
<p>12 RESPONSIBLE CONSUMPTION AND PRODUCTION</p> 	<p>Ensure sustainable consumption and production patterns</p>



THE REPORTING PROCESS IS IN DUE COURSE

2021 First Antares Vision Group Sustainability Report

D.Lgs 254/2016 / Consolidated Non-Financial Statement
(EU Directive 95/2014 compliant – NFRD)

Reporting standards: **GRI Standards**

SDGs Disclosure

Specific report

Audited (Limited Assurance ISAE 3000)



ONGOING TOPICS UNDER REVIEW

Products / Business Model

- Research & Innovation
- Product Quality & Authenticity
- Social and Environmental impacts of Products & Production Processes

Environment

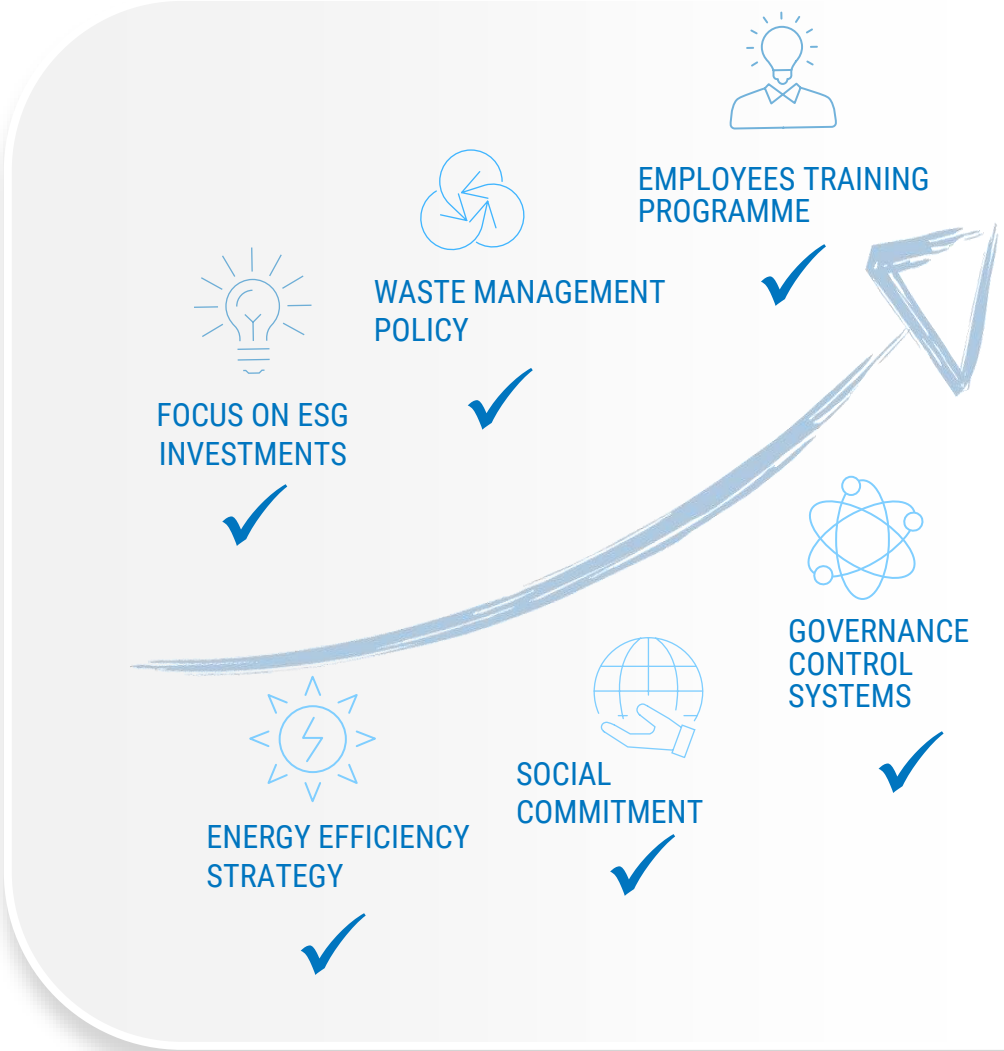
- Responsible Consumptions (water – waste)
- Climate Change / Energy Efficiency & Emissions

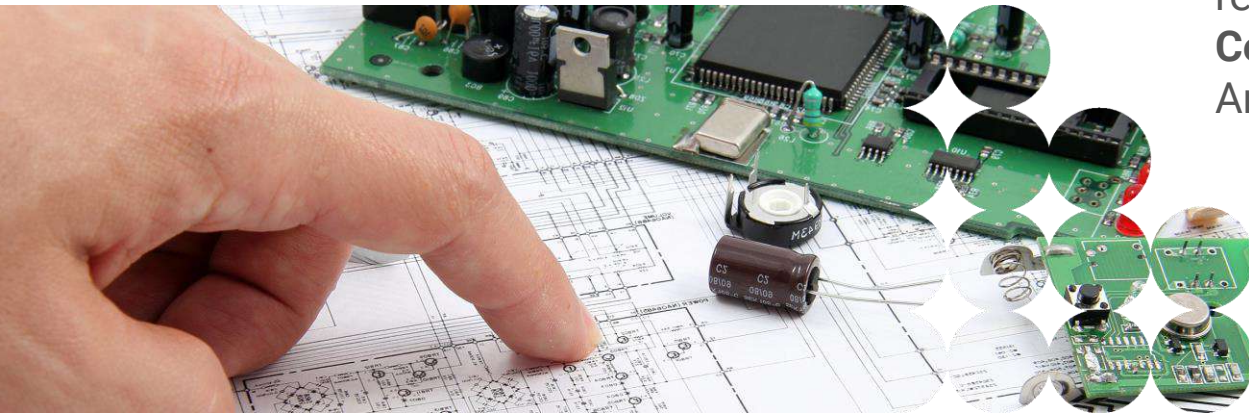
Social

- Employee Wellbeing & Health safety
- Employees Training and Development
- Community Support & Partnership

Governance

- Ethics & Compliance





Antares Vision Group has a collaborative and partnership relationship with some of the main **Universities** and **Research Centers**, which are present locally, nationally and internationally. Among them:

- University of Brescia
- Mechanobiology Research Center, UNIBS
- Smart Future Academy
- CSMT - Centro Servizi Multisetoriale e Tecnologico

LATEST PROJECTS

- Smart Greenhouse (in collaboration with HUG)
- Nasa App Challenge
- MISE [Agrifood - Smart Ward Platform]



The **4R rule** that identifies the **AV GREEN SIDE** are:

REDUCE

REUSE

RECYCLE

RECOVER

- **Elimination of the sale of plastic bottles** from all the distributors and installed drinking fountains.
#plasticfree #iosonoambiente
- Ambassador of the **#plasticfree campaign** to challenge climate change and the effects of global warming in an effort to protect the planet.
- Removal of all disposable plastic items (cups, spoons, straws and palette) and introduction of **compostable containers and items**.
- **Paperless campaign** including all machine manuals to be designed for digital consultation.

NEXT STEPS

New printers with Eco Ink and *Follow Me* system

Separate Waste Collection implementation

Antares Vision Group is **closely connected to the management of the territory and the community** in which it operates:

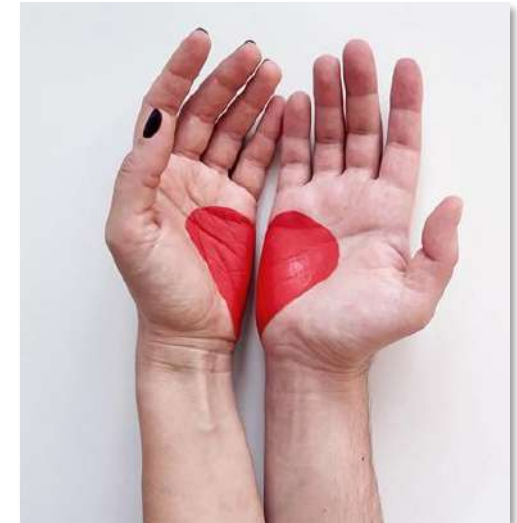
- ✓ **Sponsorship** of artistic, musical and traditional craftsmanship projects
- ✓ **Solidarity & Volunteering Activities**, addressed both to employees and local/national community
- ✓ **Supporting education & Innovation**

CULTURAL HERITAGE



- Fondazione Brescia Musei
- Winged Victory (restoration)
- The Brescian Mandolin
- Rinascimento Culturale

SOCIAL SUPPORT



- #aiutiAMO Brescia (A solidarity approach to Covid-19 Emergency)
- Banco Alimentare
- Unicef
- AISM
- Nastro Viola
- Croce Azzurra Travagliato
- Protezione Civile Travagliato
- L'intreccio
- Assistenza Sociale Brescia


887
TOTAL
EMPLOYEES⁽¹⁾**48%**
% UNDER 35**22%**
% WOMEN
IN MANAGEMENT**96%**
% FULL
TIME**25%**
% R&D
WORKFORCE⁽²⁾

INCLUSIVE STRATEGY:
leveraging multicultural and diverse team

EMPLOYEE INITIATIVES

- Managers empowerment (Executive Master)
- Employees Training program
- Performance Management development
- Solidarity Holidays
- Smart Working policy

INTERNAL ASSOCIATIONS

- AV COOLTURAL TEAM**
A group of volunteers who get together during their free time and make use of their many different talents from those practiced during the average working day to organize events combining food, musical entertainment and culture
- AV SPORTING TEAM**
an amateur sports association who frequently take part in local fun runs and sponsored sporting events



Notes

1. Number of headcount Pro-Forma, including Applied Vision, JV - Antares Vision India Private Limited, Orobix (minority stake) and rFXcel

2. Workforce Pro-Forma at Group level

ANTARES VISION GROUP IN BRIEF

3500+

Traceability solutions that equipped packaging lines worldwide

20+ years

Combined experience in **track&trace and vision technologies**

25,000+

Inspection systems installed on packaging and production lines for quality control all over the world

6500+

Inspection systems installed on bottling and packaging lines for quality control all over the world

2500+

Loyal customers

10+ billion

Serial numbers managed for over 400 pharmaceutical customers interconnected with the largest network of **5.000+ third parties** (CMO, CPO, 3PL, DCs...)

LIFE SCIENCE

WE SERVE MOST OF THE LARGEST **LIFE SCIENCE** GLOBAL PLAYERS

10 OF TOP 20 GLOBAL PHARMACEUTICAL MANUFACTURERS REPRESENT OUR LOYAL CUSTOMER BASE

FOOD & BEVERAGE

WE SERVE MOST OF THE LEADING GLOBAL **FOOD & BEVERAGE MULTINATIONALS**

THE FIRST 4 CUSTOMERS STARTED THE RELATIONSHIP MORE THAN 10 YEARS AGO.

GLOBAL LEADER



LEADER IN LIFE SCIENCE
TRACK&TRACE ⁽¹⁾

GROWTH & SCALABILITY

€162 Mn

2020PF REVENUE⁽⁴⁾
vs. €10 Mn IN 2012⁽⁵⁾

PIONEER

26%

WORKFORCE
IN R&D ⁽²⁾

14%

SOFTWARE AS
% OF REVENUE ⁽³⁾



Notes

1. Elaboration on data from Markets & Markets. Market share refers to a group comprising the main companies active in the track & trace market for the life science sector
2. Workforce Pro-Forma at Group level

3. 2020A Pro-Forma for the acquisition of rfXcel

4. Pro-Forma results including 12m contribution from Tradeticity, Convel, Applied Vision, rfXcel, Pen-Tec and Tecnel

5. 2012-2017 figures based on ITA GAAP, 2018-2020 figures based on IAS/IFRS

29

COMPANY SITES

- ITALY (7)
- FRANCE (3)
- SPAIN (1)
- GERMANY (1)
- UK (1)
- RUSSIA (1)
- USA / CANADA (7)
- BRAZIL, LATAM (2)
- INDIA (1)
- CHINA (1)
- SOUTH KOREA (1)
- ASIA PACIFIC (1)
- SERBIA / CROATIA (2)



900+ EMPLOYEES
WORLDWIDE

40+ LOCAL
PARTNERS

60+ COUNTRIES
SERVED

3 INNOVATION
CENTERS

ANTARES VISION GROUP STORY IN A NUTSHELL

- 
-  A leader in **track & trace, inspection** and **smart data management** for the **life science** and **food & beverage** sectors
 -  Large, fast growing and untapped **total addressable market**
 -  Portfolio of **software and technological end-to-end solutions** for the **digital supply chain**
 -  Long-term, trusted and blue-chip **customer relationships** driven by **one-stop-shop experience** and **tailored solutions**
 -  Multiple **organic growth** vectors addressing **digitalisation** & **sustainability** megatrends
 -  Proven **acquisition platform** to supplement organic growth
 -  Strong **growth, margin expansion** and **scalability**
 -  Experienced, founder-led **management team** with vision and proven track record of **success**



www.antaresvisiongroup.com